DIGITAL MARKETING PORTFOLIO

Showcasing innovative strategies and success stories in digital marketing

J KARTHIKA DEVI

Digital Marketing Executive|Ecommerce Executive



OVERVIEW OF KEY TOPICS



<u>This presentation will cover services</u>, <u>Clients</u> <u>Projects, and results</u>.

- Successfully executed high-impact client campaigns across diverse industries
- Defined and implemented strategic marketing goals tailored to client needs
- Showcased success stories with clear before-and-after performance data
- Included authentic client testimonials to validate results and satisfaction



SERVICES OFFERED

Social Media Mastery

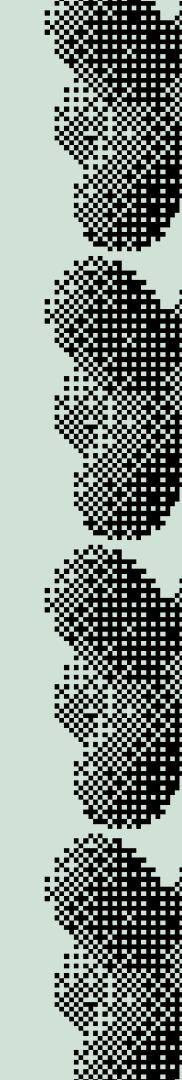
Managed social media campaigns for clients in the cosmetic and entertainment industries, driving engagement and building brand awareness.

Targeted Advertising

Leveraged data-driven advertising strategies to generate qualified leads and boost conversions for an education sector client.

Google My Business

Optimized Google My Business listings to improve local visibility and foot traffic for a range of small businesses.



GOOGLE MY BUSINESS: LOCAL VISIBILITY BOOST

Google My Business: Local Visibility Boost









Chettinad Fresh

Increased online presence and sales for readymade chapati seller.

Optimized GMB listing and managed reviews.

Visit: Chettinad Fresh

Signature Cars

Improved visibility and lead generation for car sales.

Professional setup and strategic SEO.

Visit: Signature Cars

Nail Stop

Enhanced visibility in Gurugram for nail salon.

Engaging content and local SEO.

Visit: Nail Stop

Kamea Technologies

Significant growth from GMB optimization.

Boosted online visibility and engagement.

Visit: Kamea Technologies







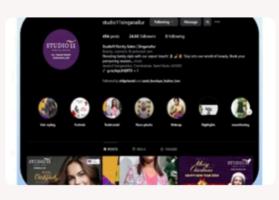
SOCIAL MEDIA MANAGEMENT: COSMETIC & ENTERTAINMENT

Social Media Management: Cosmetic & Entertainment









Dare2 escape

GoSparkle Organics

Plush Mantra

Studio 11

Plush Mantra

Increased brand awareness and sales for beauty brand.

DARE2ESCAPE

Thriving Instagram with engaging content and high interaction.

GoSparkle Organics

Visually appealing content driving sales and engagement.

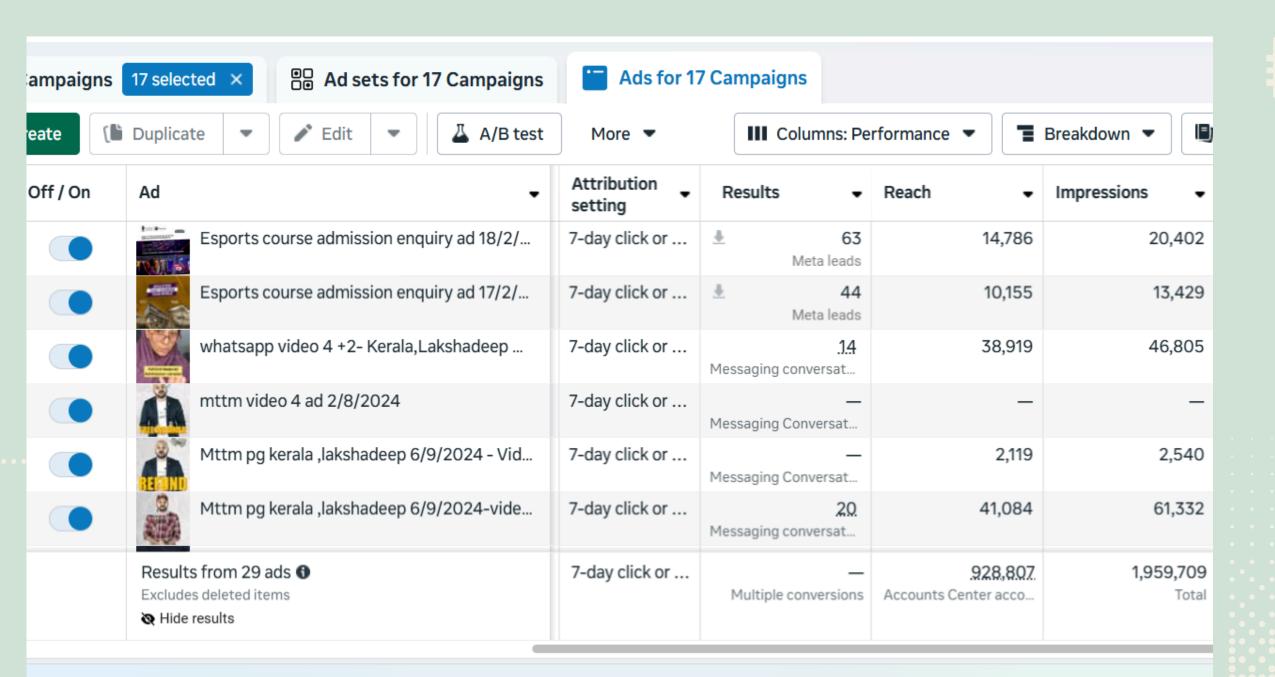
Studio 11 Salon

Boosted brand visibility and customer engagement.





SOCIAL MEDIA ADVERTISING: EDUCATION SECTOR





SOCIAL MEDIA ADVERTISING: EDUCATION SECTOR

Social Media Advertising: Education Sector

Esports Course

Optimized Meta Ads for lead generation.

- · Reached 15,312 accounts
- Generated 63 leads

MBBS & MTTM

Targeted Meta Ads for course admissions in India & Middle East.

- Reached 630,943 users
- Generated 1,224 leads

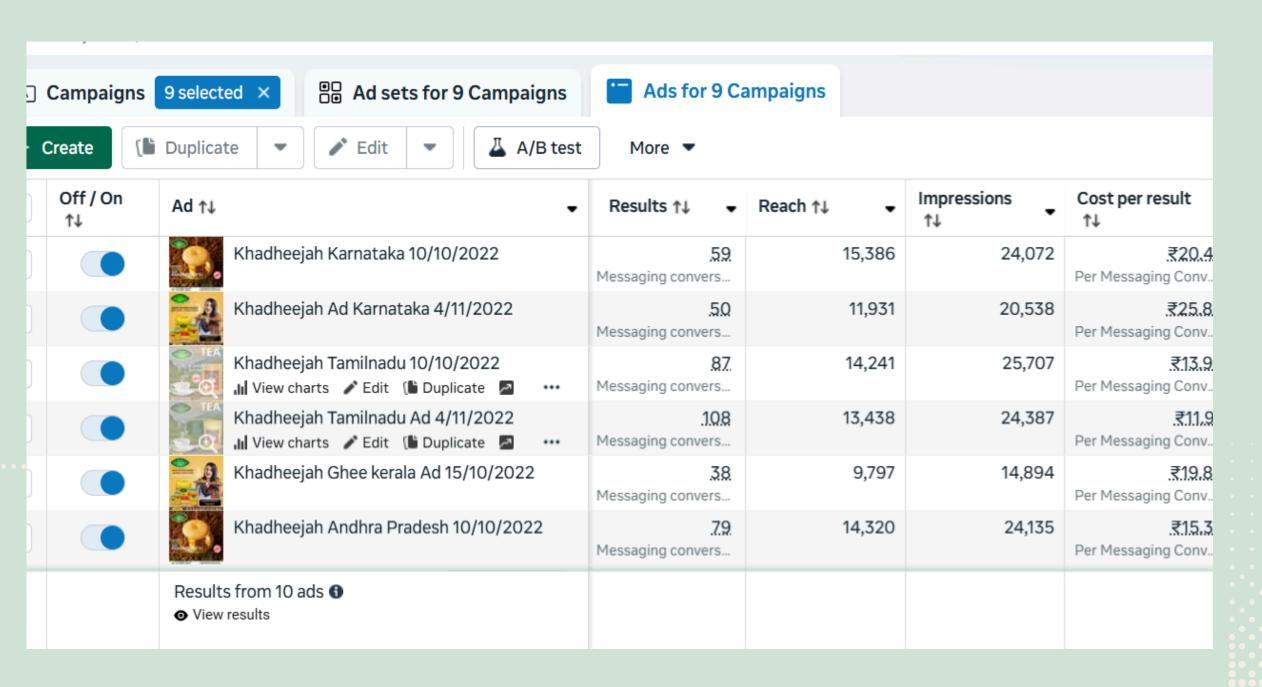
English Easifier

Lead generation campaign for English learning program.

- · Reached 168,424 users
- 724 messaging conversations



DIGITAL MARKETING FOR THE FOOD INDUSTRY





DIGITAL MARKETING FOR THE FOOD INDUSTRY

Digital Marketing for the Food Industry



Khadheejah

Regional ad campaigns for FMCG brand.



Rotolo Cafe

Instagram management, boosting engagement.

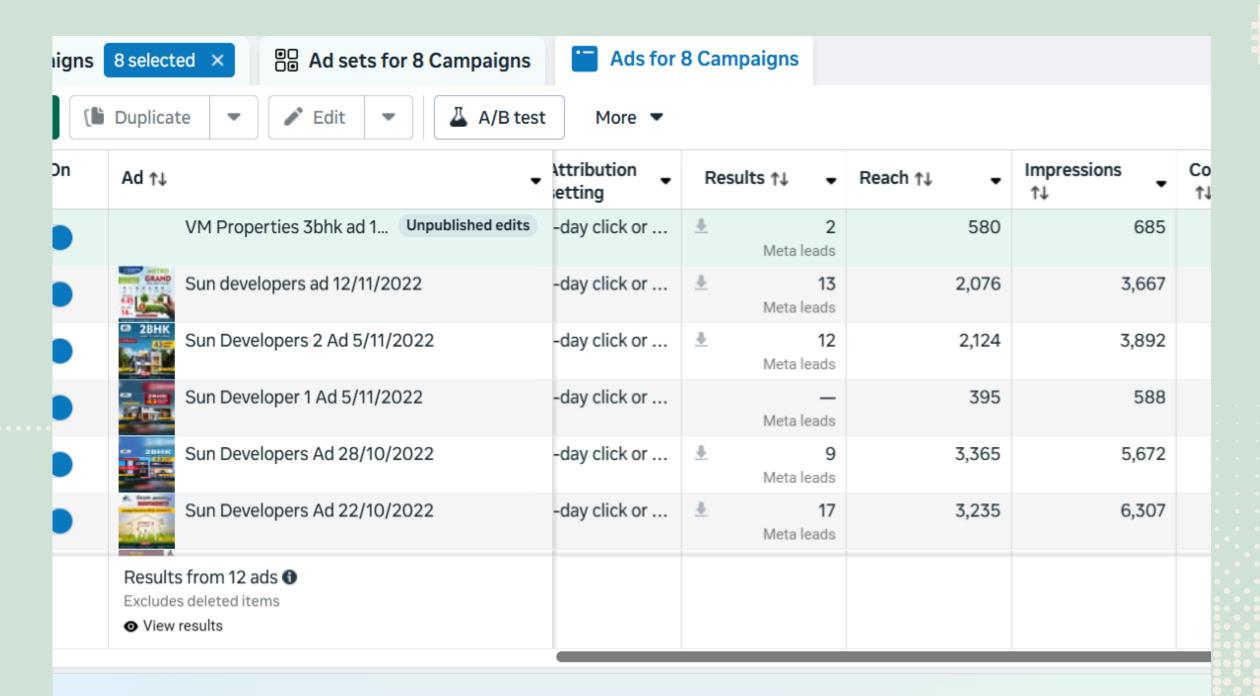


Jar Masala

New social media presence for homemade products.



CONSTRUCTION INDUSTRY: BUILDING LEADS







CONSTRUCTION INDUSTRY: BUILDING LEADS

Construction Industry: Building Leads

1 ____ Instagram/Facebook Marketing

Enhanced visibility for premium plots.

2 Engaging Posts

Targeted hashtags and audience interaction.

3 Lead Generation

92 leads from Facebook campaigns.

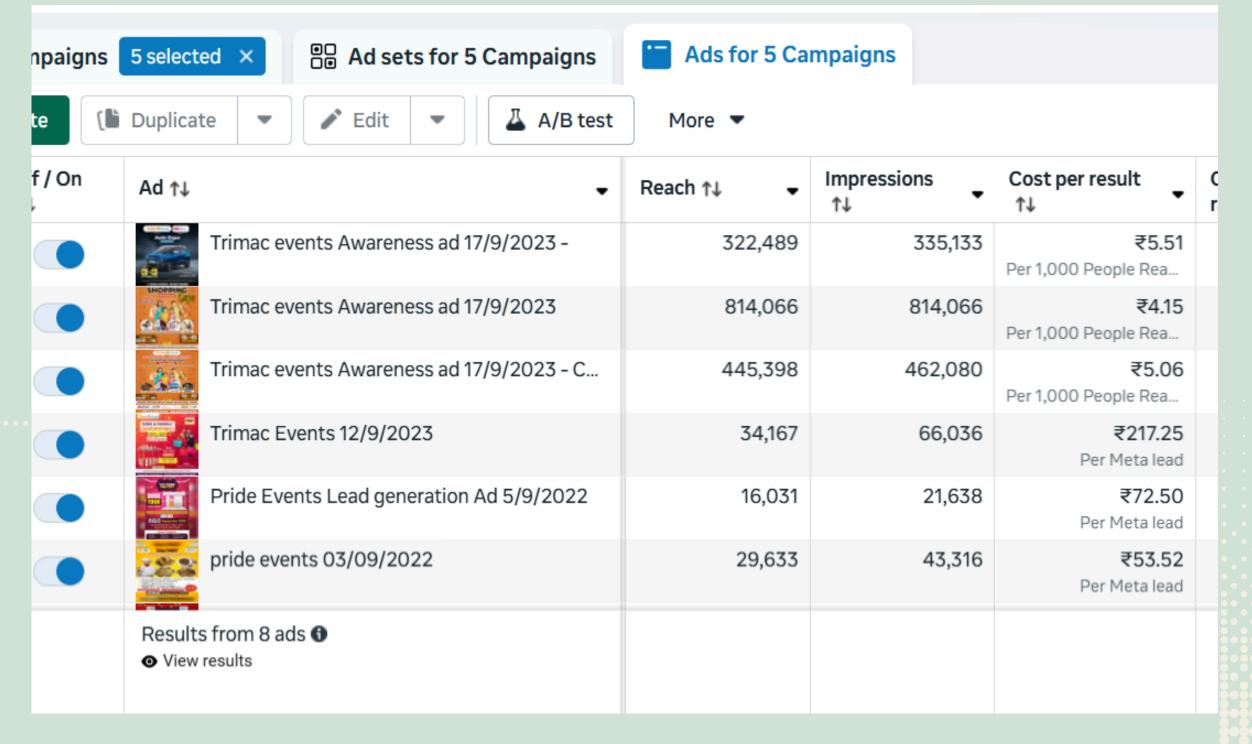
4 Future Focus

Reels, ads, and influencer collaborations.





EVENT MANAGEMENT: MAXIMIZING REACH





EVENT MANAGEMENT: MAXIMIZING REACH

Event Management: Maximizing Reach



Strategic Targeting

Maximized reach and engagement.



Massive Impressions

Reached 973K+ people.

\$

High ROI

Generated multiple leads and conversions.



Data-Driven Success

Optimized for performance and brand impact.





FINANCE INDUSTRY: DRIVING CONVERSIONS

d ↑↓	→ on →	Results ↑↓ •	Reach ↑↓ •	Impressions	Co
Sk Associates Ad video 03/10/2022	< or		1,338	1,524	Ť.
Sk Associates Ad Image 03/10/2022	< or	Meta leads	4,140	8,331	
SK Associates Tamil Ad 1/9/2022	< or	Meta leads	5,636	9,251	
SK Associates Ad 2/8/2022	< or	♣ 17 Meta leads	6,366	13,602	
SK Associates English Ad 1/9/2022	< or		1,121	1,319	
SK associates Tamil Ad 16/8/2022	< or	Meta leads	5,462	10,889	
esults from 7 ads 🚯					





FINANCE INDUSTRY: DRIVING CONVERSIONS

Finance Industry: Driving Conversions

37,930

SK Associates Leads

Facebook ad campaigns for finance.

86,279

SK Associates Reach

Broad audience engagement.

97

Jothi Vinayaga Chit Leads

High conversion potential.

543K+

Jothi Vinayaga Chit Impressions

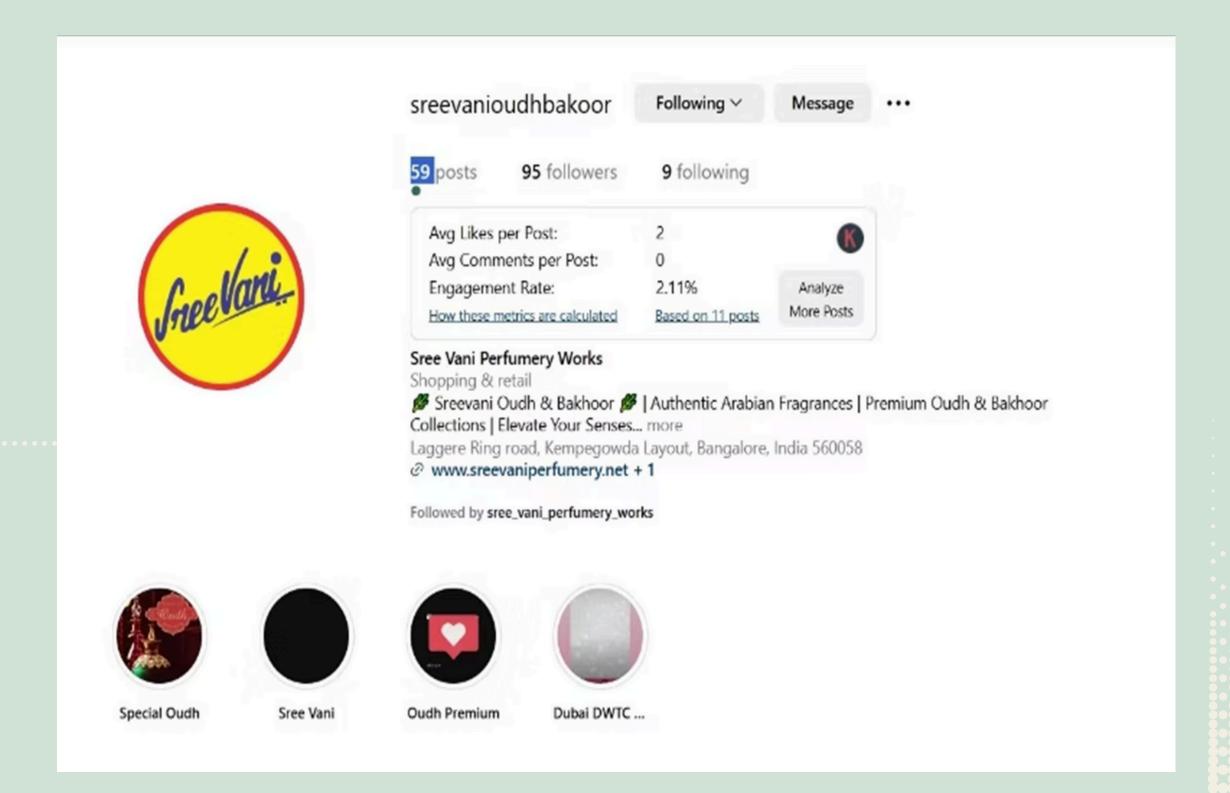
Strong brand visibility.







MANUFACTURING INDUSTRY: GLOBAL REACH

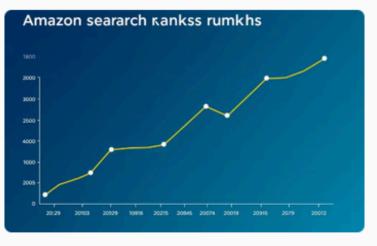




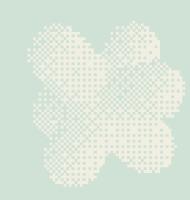
ECOMMERCE LISTINGS

E-Commerce Handling Services









Amazon Seller Central Management Amazon SEO

Easy Selling, Big Profits. We handle everything from setup to customer service, ensuring smooth and efficient operations.

Get Found, Get Chosen. Stand out on Amazon with our SEO strategies. We optimize your listings with keywords and compelling content to improve rankings and attract more customers.

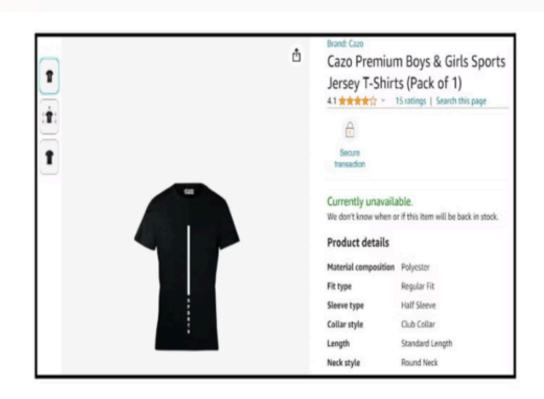
Amazon Advertising (PPC)

Increase Sales with Targeted Ads. Reach your ideal customers with targeted ad campaigns (Sponsored Products, Brands, and Display Ads). We maximize your ROI and boost visibility.

Let us help you succeed on Amazon. We make it easier to sell more and reach more customers.

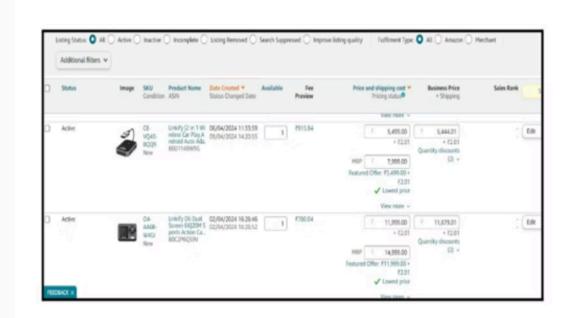
ECOMMERCE LISTINGS

E-Commerce Handling-Amazon



Cazo Clothings -Amazon Listings and PPC

My expertise in managing Cazo Clothing's Amazon Seller Central has been exceptional. From listing a wide range of kids' and unisex apparel with detailed variations to optimizing Amazon PPC campaigns, I ensured increased visibility and sales. A remarkable approach to e-commerce success!



Nivi Innovations-Listings Electronic Products

I effectively managed Nivi Innovations' Linkify brand on Amazon Seller Central, ensuring seamless listing of electronic products with optimized details. Through strategic handling, boosted visibility and sales, delivering exceptional results for the brand in the competitive e-commerce space!



ECOMMERCE HANDLING

E-Commerce Handling - Flipkart

While my primary experience has been with Amazon Seller Central, I'm fully equipped to manage Ripkart Seller accounts as well. From product listing and keyword optimization to campaign strategy and performance analysis — I bring the same growth-driven mindset to Ripkart's ecosystem.

Though I haven't handled a live Flipkart project yet, I've studied the platform's backend systems, ad tools, and listing optimization strategies extensively. I'm ready to hit the ground running and deliver results from day one.

Available for Flipkart Seller Account setup, product listing, ad campaign management, SEO, and performance tracking.

THANK YOU FOR YOUR ATTENTION! LET'S CONNECT

Location: Bangalore, India

Phone: +91 8105540027

Email: <u>devi8623@gmail.com</u>

LinkedIn profile: https://www.linkedin.com/in/j-

karthika-devi-07145436b/