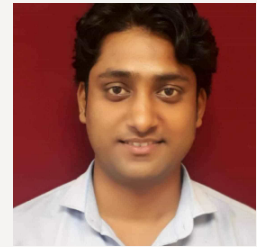


Rahul

Tel: 9625105242 | Email: PAHADIRAHUL@GMAIL.COM
Plot No 5 Upper Ground Floor Backside KH No 141 Gali No 1
Durga Park New Delhi 110045
Nationality: Indian | Marital Status: Married | Religion:
Hinduism | Birthday: 16 Nov 1992 | Father's Name: Vijay
Sharma | Languages Known: Hindi, English



Objective

Dynamic and motivated professional with a proven record of generating and building relationships, managing projects from concept to completion, designing educational strategies, and coaching individuals to success. Skilled in building crossfunctional teams, demonstrating exceptional communication skills, and making critical decisions during challenges. Adaptable and transformation leader with an ability to work professionally, creating effective presentations, and developing opportunities that further establish organizational goals.

Work Experience

SBI LIFE INSURANCE COMPANY LIMITED

06/2024 - 11/2024

Business Development Manager

There is a responsibility here to source or sell life insurance products through bancassurance (SBI) department.

BAJAJ ALLIANZ LIFE INSURANCE COMPANY LIMITED

12/2021 - 06/2024

Business Sales Manager

It's a bancassurance profile. Dealt with channel partners for generating business. Used to sell life insurance products for the organisation . Handled the team of Relationship Officers for more than one year.

ICICI BANK LIMITED

08/2015 - 02/2018

Relationship Officer

It's an account opening profile. Used to source NTB for the bank. Sourcing savings & current accounts for the organisation.

Education

BA Hons(History)

05/2010 - 09/2014

Delhi University

12th Passed

05/2009 - 05/2010

Central Board of Secondary Education

10th Passed

Central Board of Secondary Education

05/2007 - 05/2008

Skill

**Strong communication skills, Team player, Strong analytical skills,
Convincing ability, Willingness to learn, Strong interpersonal skills**



Interest

Reading & Writing Articles & Blogs

Accomplishments

Got two promotions in Bajaj Allianz Life Insurance Co Ltd. I had joined Bajaj at CTC 3.75 LPA as an Executive Relationship Manager. After promotion I worked there as a Business Sales Manager with CTC 4.5 LPA.

Professional Qualifications

Certified in Fundamentals of Digital Marketing from Google Digital Garage