

Prithwish Portfolio

Professional Summary

Results-driven Relationship Manager with 4+ years in healthcare fintech. Expertise in sales strategy, CRM, pipeline management, and AI training feedback loops.

Core Strengths

- 1 Managing multi-crore sales pipelines
- 2 Data-driven outreach for customer growth
- 3 Strategic long-term partnerships
- 4 AI conversational quality feedback

Skills & Tools

- 1 Sales Strategy
- 2 Lead Generation
- 3 Pricing & Campaigns
- 4 Customer Retention
- 5 HubSpot, Salesforce, Google Analytics
- 6 CRM Management

Experience

- 1 Relationship Manager — Bajaj Finserv Health (Sep 2020 – Present)
- 2 AI Training Agent — Alignerr (Annotation & QA)

Key Highlights

- 1 Clinic onboarding automation strategy
- 2 Data-driven pricing optimization
- 3 AI conversational feedback loops

Contact

Open for consulting, collaborations, and business opportunities. Reach via LinkedIn, GitHub, or Email.